



# AITP The Printout

The Nashville Chapter  
Of  
The Association Of Information  
Technology Professionals

August 2006  
Chapter Newsletter

## SHARE POINT APPLICATIONS

Our August program is a discussion of Microsoft's SharePoint Products and Technologies. SharePoint is a content management system which provides seamless document collaboration and information sharing. It is web-based and provides a central point of access for people and teams.

Our speaker is Matthew Wilson who is a Programmer/Analyst and Web Developer with the Compuware Corporation located in Brentwood, TN. Matt has more than eight years experience working in the SharePoint areas.

Matt will give us an overview of SharePoint Products and Technologies and the features of Windows SharePoint Services and SharePoint Portal Server. He will also discuss the customization of SharePoint and give us several real-world applications using SharePoint.



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In addition to his SharePoint Technologies work, Matt has expertise in a number of areas including ASP Net, C++, JavaScript, SQL Server, Visual Basic. NET, and XML. Matt's industry experience is spread across Insurance, Transportation, and Health Care.

Matt has a B.S. in Computer Science from Tennessee Technological University in Cookeville, TN. He and his family live in the Mt. Juliet area where he spends his spare time working on cars, Matt also has two motorcycles (Hondas) and is developing home automation software.

This should be an enlightening session on document collaboration and information sharing techniques.

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## AITP Nashville Roster

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Chapter:	<a href="http://www.aitpnashville.org">http://www.aitpnashville.org</a>
Headquarters:	<a href="http://www.aitp.org">http://www.aitp.org</a>
Region 7:	<a href="http://members.tripod.com/aitpregion7">http://members.tripod.com/aitpregion7</a>

AITP  
P. O. Box 22038  
Nashville TN 37202

## Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

**Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, and \$25.00 for Guests.**

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

**615/367-8083 fax: 615/367-7775**  
[msimpson@genesco.com](mailto:msimpson@genesco.com).

### August Chapter Meeting:

Holiday Inn Select - Vanderbilt  
2613 West End Avenue  
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## MESSAGE FROM THE PRESIDENT

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For the first time since I started at MTSU, employers are starting to hire. When I arrived in 2002, I felt pretty bad for our graduating seniors because I did not know where they could get a job. Now I feel confident that if they pursue an equitable job opportunity, they will find a job that matches their skills. Our speaker for the July meeting spoke of some of the same situations.

Lizamari Suria, from Robert Half Technology, gave a very informative talk about IT salary trends. She also gave insight into where she sees the hiring environment for IT and the current state of the Nashville market. According to her experiences, high level people in IT are looking to move and are receiving multiple offers. Organizations have waited so long to hire that they first need help at the upper levels of management and then after that has been filled, they will look to hire at the lower level positions. Entry level has not had much luck until now, which is evident to me based on the recent inquiries into our students by employers.

In the past year salaries have risen 3.86% with IT auditors receiving the highest pay raise of 11.2%. Second was lead applications developers (5.3%), followed by network security administrators (5.2%), business systems analysts (5.1%), and data analyst/report writers (5.0%). Therefore, it can be assumed that these areas are also having troubles finding good people since normally salaries are driven up when there is a lack of potential employees.

It was also interesting to hear about what is driving the current hiring in IT. According to Robert Half's research the following are drivers of the new employment hiring:

- Network security
- Development of web applications
- Business intelligence
- Wireless communication
- Regulatory requirements (auditing)

We look forward to seeing you at our next meeting.

Charlie Apigian  
President  
Nashville Chapter of AITP  
[capigian@mtsu.edu](mailto:capigian@mtsu.edu)

### History of AITP

The year was 1951. Harry S. Truman was President of the United States. A 3 bedroom home cost \$9,000.00. A new Ford listed for \$1,480.00; postage was \$.03; and a loaf of bread cost \$.16. Joe DiMaggio retired from baseball; *I Love Lucy* premiered; and peace talks began in Korea.

In Chicago, a group of machine accountants got together and decided that the future was only beginning for the TAB machines they were operating. They were members of a local group called the Machine Accountants Association (MAA). The technology was new; something few people understood and managing this new technology was a skill that even fewer people possessed. The machine accountants recognized the need to form a professional support group, a national association, to address the growing issues of this new technology. Thus on December 26, 1951, after a constitutional convention was held in Chicago, the State of Illinois granted a charter and the National Machine Accountants Association (NMAA) was founded.

Groups from Houston, Columbus, Wabash Valley, the Twin Cities, Penn-Del, and 22 others were the first to join NMAA. Robert L. Jenal, systems manager for Toni Company, was elected the first International President at the 1952 First Annual Convention in Minneapolis.

In 1960, the association sponsored a meeting of educators and businessmen with the purpose of establishing the Certificate in Data Processing (CDP) professional examination program. The first CDP exam was held in 1962 in New York. 1962 was also the year that the association leaders recognized the changing nature of information processing techniques brought about by the introduction of the computer. Thus, the members decided in 1962 to adopt a more progressive name, the Data Processing Management Association (DPMA), to reflect the changing industry.

Always striving to promote the continued education of the members, the leadership of DPMA created the Registered Business Programmer (RBP) examination in 1970. Both the CDP and the RBP exams were given annually under the rules established by the Certification Council, at test centers in colleges and universities across North America. Eventually, DPMA decided to help establish the [Institute for the Certification of Computer Professionals \(ICCP\)](#) to stimulate more widespread interest and industry acceptance of the examinations. ICCP began administering the CDP program in early 1974.

The association has always acknowledged the contributions of prominent professionals within the Information Technology field. Beginning in 1969 with the creation of the annual *Computer Sciences Man-of-the-Year Award* for outstanding contributions to the information processing industry, DPMA has established a long-standing tradition of honoring IT professionals from every aspect of the industry. This prestigious award was renamed the *Distinguished Information Sciences Award* in 1980 and is awarded every year at the Annual Meeting of the Members.

As the industry has evolved, so has the association. Starting as the NMAA, evolving into the DPMA, and then into our current evolution in 1996 of the ASSOCIATION of INFORMATION TECHNOLOGY PROFESSIONALS (AITP), the association has kept pace with the changing needs and interests of our members. AITP members span every level of the IT industry from mainframe systems, to micro systems, to PC based LAN and WAN systems, to virtual systems and the internet. AITP has special niches created that cater to the [special interests](#) of our members. Our members are found in every facet of society as well. They're in colleges and universities; banking; industry; retail; the armed forces; local, state and federal governments; hospitals; etc.

To learn more about the history of AITP, DPMA and NMAA search the archives of the [Charles Babbage Institute](#) Center for the History of Information Processing. You may also contact the ASSOCIATION of INFORMATION TECHNOLOGY PROFESSIONALS headquarters for more information at 1-800-224-9371.

**AITP**  
The Association of Information  
Technology Professionals

Monthly Meeting  
of the  
Nashville Chapter

**Date:** Thursday August 10, 2006  
**Place:** Holiday Inn Select - Vanderbilt

**Cost: Members = \$25.00**  
**Guests = \$30.00**  
**Students = \$20.00**

**Meeting Schedule**

5:00 - 6:00 Social/Networking  
6:00 - 6:45 Dinner  
6:45 Business Meeting/Speaker

Early Registration Discount = \$5.00

Contact Mary Simpson for reservations at  
615-367-8083 or [msimpson@genesco.com](mailto:msimpson@genesco.com)

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# Calendar of Upcoming Events 2006

<b>Date</b>	<b>Event</b>	<b>Location</b>	<b>Information</b>
June 8, 2006	Field Trip	Genesco Distribution Center Lebanon, TN	Automated Product Distribution System
July 13, 2006	Monthly Meeting	TBA	TBA

## **SPEAKERS**

**We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or [Paul@SaundersSystems.com](mailto:Paul@SaundersSystems.com).**



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[Jeff.Nelson@ironmountain.com](mailto:Jeff.Nelson@ironmountain.com)

[Michelle.Settle@ironmountain.com](mailto:Michelle.Settle@ironmountain.com)

**WELCOME TO OUR NEW MEMBERS:**

David Eckert  
ClientLogic, Inc.  
3102 West End Avenue  
Suite 1000  
Nashville, TN 37203

**WELCOME TO AITP!**

Please send any changes to:

Joan Julius, Membership Director  
[Joan.Julius@cgi.com](mailto:Joan.Julius@cgi.com)  
CGI Information Systems & Management Consulting, Inc.

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## MONTHLY WORDS OF WISDOM - Test for Systems Analysts

**INSTRUCTIONS:** Read each question carefully. Answer all questions. Time limit: 4 hrs. Begin immediately.

**HISTORY:** Describe the history of the papacy from its origins to the present day, concentrating especially, but not exclusively, on its social, political, economic, religious, and philosophical impact on Europe, Asia, America, and Africa. Be brief, concise, and specific.

**MEDICINE:** You have been provided with a razor blade, a piece of gauze, and a bottle of Scotch. Remove your appendix. Do not suture until your work has been inspected. You have 15 minutes.

**PUBLIC SPEAKING:** 2,500 riot-crazed Aborigines are storming the classroom. Calm them. You may use any ancient language except Latin or Greek.

**BIOLOGY:** Create life. Estimate the differences in subsequent human culture if this form of life had developed 500 million years earlier, with special attention to its probable effect on the English Parliamentary System. Prove your thesis.

**MUSIC:** Write a piano concerto. Orchestrate and perform it with flute and drum. You will find a piano under your seat.

**PSYCHOLOGY:** Based on your knowledge of their works, evaluate the emotional stability, degree of adjustment, and repressed frustrations of each of the following: Alexander of Aphrodisias, Rameses II, Gregory of Nica, Hammurabi. Support your evaluation with quotations from each man's work, making appropriate references. It is not necessary to translate into English.

**SOCIOLOGY:** Estimate the sociological problems which might accompany the end of the world. Construct an experiment to test your theory.

**ENGINEERING:** The disassembled parts of a high-powered rifle have been placed on your desk. You will also find an instructional manual, printed in Swahili. In ten minutes a hungry Bengal Tiger will be admitted into the room. Take whatever action you feel appropriate. Be prepared to justify your decision.

**ECONOMICS:** Develop a realistic plan for refinancing the national debt. Trace the possible effects of your plan in the following areas: Cubism, the Donatist Controversy, the Wave Theory of Light. Outline a method for preventing these effects. Criticize this method from all possible points of view. Point out the deficiencies in your point of view as demonstrated in your answer to the last question.

**POLITICAL SCIENCE:** There is a red telephone on the desk beside you. Start World War III. Report at length on its socio-political effects, if any.

**EPISTEMOLOGY:** Take a position for or against truth. Prove the validity of your stand.

**PHYSICS:** Explain the nature of matter. Include in your answer an evaluation of the impact of the development of mathematics on science.

**PHILOSOPHY:** Sketch the development of human thought, estimate its significance. Compare with the development of any other kind of thought.

**GENERAL KNOWLEDGE:** Describe in detail. Be objective and specific.

The above Words of Wisdom is used as an ice breaker in our Systems Analysis & Design course. We try to conduct our seminars with humor. The Test for Systems Analysts does however reflect the type of projects an Analyst is often given. Would formal systems training help your people?

Comments on this issue of Words of Wisdom or on our Website are always welcome. Call Paul Saunders at 615-367-1717 or E-mail: [Paul@SaundersSystems.com](mailto:Paul@SaundersSystems.com).

## AITP New Member Spotlight

### AITP New Member Spotlight - Carl Hulan

Carl Hulan is the subject of this month's New Member Spotlight. Carl joined the Nashville Chapter of AITP in May. He joined AITP to keep abreast of current events in the IT field.



Carl Hulan

Carl is a Product Knowledge Engineer for Edgenet Inc. Located in Brentwood, Edgenet specializes in Configurable Software and related services for the building industry. Edgenet Inc. has been in business for over 10 years, and currently employs over 200. As a Product Knowledge Engineer for Edgenet, Carl does scripting and enterprise system maintenance. He has been with Edgenet for about a year and a half.

Originally from Shelbyville, Carl earned his BA in Psychology from the College of Santa Fe, New Mexico. He still has family there, and noted that Santa Fe is about his favorite place. Carl returned to Middle Tennessee and earned his MS in Information Systems from Middle Tennessee State University. He has worked extensively with Object Oriented Programming Languages.

Carl has also worked in a variety of other occupations including social worker, bartender and graphics designer. He and his wife Liat live on a 200 acre farm in Shelbyville, along with their dog Otis, and cat Fuzzy.

Welcome to AITP Carl Hulan!

Each Month we would like to feature a new or recent member in our Newsletter. This gives other AITP members a chance to get to know our new members. If you are a new or recent member and would like to contribute to the AITP Newsletter, please contact me for a New Member Profile.

Mike Eischen  
AITP Newsletter Director  
(615) 367-7068  
meischen@genesco.com



*The Printout*  
August 2006

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